

ainia network

Benefits Catalogue



Presentation

At AINIA we provide differentiated innovation solutions with technological rigor for the food, chemical, cosmetics, health and packaging sectors. While continuously focusing on enhancing business competitiveness, we work with companies to create the differential value that boosts their business. More than 1,700 companies work with AINIA every year, 50% of which are associates. Every year we organise a large number of innovative events, congresses and trade fairs that focus on key technologies and market trends. Personalised advice regarding food legislation and early notification of regulatory changes are just some of the benefits for associated companies.

For over 35 years, we have been collaborating with innovation ecosystem stakeholders. Together we have developed technology solutions that address market challenges related to the foods of the future, food quality and safety, beauty, health and well being, the green transition, and digital transformation.

As partners in the development in R&D&I initiatives, we work alongside companies during the entire process, from the initial idea to industrial production. Our customised solutions are based on market research and consumer

perception studies, the implementation of R&D&I projects, analytical control plans, food safety management, and training and legal compliance, to name just a few.

Our facilities in the Paterna Technology Park are comprised of 14,500 square meters dedicated to innovation with the most advanced equipment for laboratories and pilot plants. There are a total of 20 plants which include: water, biogas, biorefineries, industrial biotechnology, cellulose, computing and data analysis, green biomass cultivation, agriculture 4.0 demonstrators, health and packaging inspection, development of analogues and new products, development of meat and meat-analogue products, spectroscopy, extrusion, supercritical fluids, industrial hygiene, packaging materials and systems, microencapsulation, processing of fruit and vegetable products, cell production, thermal treatments, artificial vision, and sensorics.

We have 11 laboratories to guarantee the quality and safety of food and packaging, with 195 parameters accredited by ENAC, positioning us among the leading laboratories in Spain in number of accredited tests for the agri-food sector.



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Food law / legislation

+ Food legislative bulletins are distributed on a monthly basis
These contain the latest news published in the different spheres: state (BOE) and European Union (DOUE), and they include links to the regulations.

Legislative Flash Dispatch
Legislation advances in Spain and the EU: public consultations, preliminary drafts, initiatives, projects and other types of documents to anticipate the changes in agri-food regulation.

Three free basic legislative consultations per year
In the scope of EU and national food legislation

Seniority Benefit
· More than 2 years as a member: +1 extra consultation
· More than 5 years: +2 extra consultations
· More than 10 years: +3 extra consultations

(These are automatically added to your 3 annual legislative consultations at the beginning of each year)

AINIA With You:
Support with administrative procedures. We offer you 3 free consultations per year to help you prepare or resolve questions and processes with public authorities (local, regional, or national). These are handled anonymously and with maximum technical rigor.

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Events/ networking



+ Free attendance at our Innovation Conferences: virtual, hybrid, round tables, workshops...

Collaborative Conferences. Participate actively in events organised by our associated companies.

AINIA events led by technology experts. Registration discounts for associated companies.

Demonstration showrooms, for small groups, of technological solutions, use of new equipment, etc.

First-hand diffusion of the research project results.

Access to events organised by third parties. Free registration, discounts, special passes.



Documentation/ monographs



+ Monthly sending AINIA Network digital newsletter (Solosocios)

Free access to fairs and conferences

Network Meetings, Network Interviews and Network Space

Interviews with relevant experts

Exclusive offers of our services

Free access to reports on market trends

Exclusive Business Schools and Universities discounts

+ Monographs about:

Sustainability

Technological advances in industrial applications

Changes in food legislation

Technological innovation: sustainable production

Trends in new food product launches

Consumer demands

New ingredient sources and processing technologies

Digital transformation and process optimisation

+ Documentation relating to:

Presentations and studies used in the framework of innovation conferences, congresses and trade fairs.

Important documents from reference agencies and administrations.

Conclusions from the forums in which AINIA participates.

Monthly dispatch of the digital newsletter AINIA Network (SoloSocios).



Discounts/ network

+ 10% discount on R&D projects, technological and consultancy services.

30% discount on training

Use of our facilities, assembly hall and fully equipped classrooms for the development of your company events (one free annual space reservation). Special prices for additional uses

Book our conference rooms for your meetings with clients.

Discounts with third parties: AINIA suppliers, business schools, trade fairs, congresses...

Communication/ diffusion

+ **Welcome on social media**
Announcement of the company's incorporation into AINIA Network, including insertion of the logo, photograph, and link to its corporate website. AINIA has more than 70,000 followers across its social media channels (LinkedIn, X, Instagram, and YouTube).

Network Interviews
Recording and dissemination of an interview about the company's value proposition in the AINIA Network website section, the AINIA Network Newsletter, and AINIA's social media channels.

Publication of the list of associated companies
Dissemination of the complete list of associated companies through the AINIA Annual Report.

Use of the membership seal
Possibility of using the AINIA membership seal in promotional materials. This is a collective mark exclusively for associated companies.

Dissemination of joint projects
Preparation and publication of press releases about collaborative projects with AINIA on its website and corporate social media channels, in the AINIA News newsletter, as well as distribution to media outreach.

Event sponsorship
Sponsorship opportunities at conferences and events organized by AINIA, with special conditions for member companies.

Market/ consumer studies and research



+ **FMCG Business Barometer**
Evolution of consumer opinion on consumer trends

+ **Quarterly reports produced by MINTEL**



International/ foreign market

+ Search for partners and support for creating an R&D&I consortium

Support in identifying innovative markets

Discovering international calls for proposals

Personalised consultancy

+ AINIA responds, always there for you when you need us. Direct assistance by telephone, web enquiry form or e-mail for any queries, benefit requests, access codes, food legislation queries

+ For more information:

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Business development/ R+D+I

+ Free innovation diagnosis

Information on international and national calls for innovation

Priority access when participating in R&D&I projects

Recommendation of our associated companies' services to other customers



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